



## SCANIA ENGINES Extended Coverage (EC) Instructions

### Sales Contract

- In general, every new sell of an Extended coverage requires an agreement template to be filed.
- If the customer has multiple engines with the same engine model in one installation, up to 4 engine serial numbers can be included on one form.
- The updated Agreement template is created as an editable pdf. document which enables one to fill in all the information on the computer.
- If the editable fields does not show up in light blue color, click the button “Highlight existing fields” in the upper right corner.
- **Important Clarification to the buyer about the maintenance requirements:**  
It is strongly recommended that a “snapshot” from the engines ECU is uploaded to [operationalanalysis.scania.com](http://operationalanalysis.scania.com) at every maintenance. In any case, a proper maintenance log book must always be maintained and sent to Scania upon request.

### Price List

- The distributed price list is based on the price for each engine model, rating and extension in years. However, we do have customers who already have existing extended warranty included in the engine price. For these cases, the following applies:

*Example:*

*The customer has 2 years warranty included in the engine price and would like to extend the coverage to 5 years. The customer should be charged the price according to the price list for 5 years minus the price for 2 years' extension. Thereby, the customer will only be charged for year 3, 4, and 5.*

### Order Process

- Extended Coverage can be ordered up to 180 days after engine start-up date.
- A Purchase Order including a signed sales contract should be sent to SUSA, Pre-sales department.
- SUSA will create a factory registration and send a confirmation and invoice to the distributor.
- When the distributor receives the invoice from SUSA they shall confirm to the customer that EC has been activated.
- SUSA will send to the distributor EC maintenance information stickers, which shall be put on the oil filter housing and close to the oil dip stick. The purpose of the sticker is to remind the technician about downloading a snapshot from the engines ECU. It is strongly recommended.