

PRESS RELEASE



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The next step for Scania's new truck generation:

SCANIA ON THE OFFENSIVE IN THE CONSTRUCTION SEGMENT

- **XT leads the way when Scania increases the breadth and depth of its offering**
- **Several day and sleeper cabs in R, G and P versions with different roof heights**
- **Axles, frames and wheel suspensions for challenging conditions**
- **Clutch pedal for Scania Opticruise – but only where necessary**
- **Electric parking brake one of many examples of new options**
- **Scania's focus on tailor-made solutions for each application increases uptime and the earning capacity of construction hauliers who have to cope with tough challenges.**

Scania continues the introduction of its new, acclaimed truck generation – the time has now come to introduce products and services with a particular focus on construction vehicles. Scania is moving its lines forward and is marking this with the Scania XT, a robust design that caters, in terms of both appearance and function, mainly to those customers who carry out the most challenging tasks with the toughest demands in terms of uptime, productivity and robustness.

“The Scania XT is characterised by conspicuous attributes such as an extremely robust front, while also being a clear signal of our ambitions for



growth in the construction segment,” says Anders Lampinen, Segment Director, Construction, Scania Trucks. “Three or four years ago we launched an offensive at the European level in which Scania gradually positioned itself as a strong player in the construction sector as well.”

The position Scania has built up on the market is the starting point for the introduction of construction vehicles in the new truck generation. Scania is now providing a range of products and services tailored to construction hauliers’ applications – the customers who in all aspects have the toughest challenges and the tightest margins to contend with.

The introduction of Scania’s new generation began in autumn 2016 with solutions for 11 applications for long-distance operations. With the introduction of the Scania XT series, P, G and R cabs in the day version, leaf springs and features such as double-drive bogies, construction hauliers now have access to all the eagerly awaited configurations they need to deal with the various challenges they face in their assignments on a daily basis.

“We know that there is a great deal of interest in the new generation,” Lampinen says. “It has been well received, and of course construction customers have been longing for the new day cabs, more engine options and the typical 6x4 or 8x4 configurations they need. Interest is also strengthened by the fact that we at Scania so clearly prioritise a close partnership with our customers, always putting their ability to achieve sustainable profitability foremost.”

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Scania is a world-leading provider of transport solutions. Together with our partners and customers we are driving the shift towards a sustainable transport system. In 2016, we delivered 73,100 trucks, 8,300 buses as well as 7,800 industrial and marine engines to our customers. Net sales totalled nearly SEK 104 billion, of which about 20 percent were services-related. Founded in 1891, Scania now operates in more than 100 countries and employs some 46,000 people. Research and development are concentrated in Sweden, with branches in Brazil and India. Production takes place in Europe, Latin America and Asia, with regional production centres in Africa, Asia and Eurasia. Scania is part of Volkswagen Truck & Bus GmbH. For more information visit www.scania.com.

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