



## Services Package for NTG 2019

2019 NTG service package is built to demonstrate the true value of a Scania solution – Total Operating Economy. By showing more of the Scania suite of offerings, and opening up early conversations about the services we have, we will see us delivering on our strategy of driving the change to a more sustainable transport industry. The packages outlined below are available on all NTG retailed truck ordered and paid for (deposit) by 31<sup>st</sup> December 2019.

### Maintenance offer

The option available for your customer, is a 5 year Maintenance Only. This option is managed by flexible maintenance.

The Maintenance Only package offer includes the scheduled services, service intervals and components will be set by the trucks data.

If any operations fall outside of below table, there will be a requirement of a quote to be done and sold.

Services Package Details					
Operation Type	Distribution < 30t GCM	Single trailer < 45t GCM	B-Double < 68t GCM	Road Train < 92t GCM	Road Train < 130t GCM
Model	All Retailed	All Retailed	All Retailed	All Retailed	All Retailed
Max Annual Distance (Km's)	100,000	100,000	100,000	100,000	100,000
Servicing					
Maintenance Only	Whatever is reached first; <b>5</b> years or 500,000 km's	Whatever is reached first; <b>5</b> years or 500,000 km's	Whatever is reached first; <b>5</b> years or 500,000 km's	Whatever is reached first; <b>5</b> years or 500,000 km's	Whatever is reached first; <b>3</b> years or 300,000 km's
Data – Connected Services					
Control 10	12 Months subscription – Includes monthly vehicle performance sheet	12 Months subscription – Includes monthly vehicle performance sheet	12 Months subscription – Includes monthly vehicle performance sheet	12 Months subscription – Includes monthly vehicle performance sheet	12 Months subscription – Includes monthly vehicle performance sheet
Driver Training	2 Sessions, the second using actual data for a customized session	2 Sessions, the second using actual data for a customized session	2 Sessions, the second using actual data for a customized session	2 Sessions, the second using actual data for a customized session	2 Sessions, the second using actual data for a customized session