



20 November 2019

Scania tops its hybrid offer with enhanced services

- **Scania is adding hybrid-related services that enhances Scania's solution sales and the TOE (total operating economy) approach**
- **Scania's hybrid customers can obtain a hybrid contract, complementing the highly welcomed Flexible Maintenance solution**
- **The industry's first plug-in hybrid (PHEV) for heavy vehicles will now be in production at the Södertälje plant**
- **Scania is also introducing a charging solution for fast, safe and hassle-free AC charging for Scania's PHEV trucks**
- **Scania ensures that electrified vehicles will deliver optimal uptime, while supporting customers that migrate to the low-carbon society**
- **Scania Zone is a position-based service that helps drivers to follow traffic and environmental regulations, enabling sustainable truck operations and provide increased safety for citizens**

“Scania's hybrid contract enhances our hybrid truck solutions and our customers will have a reliable partner along the way to electrification,” says Lars Karlsson, Senior Vice President, Head of Parts & Service.

Scania's hybrid contract follows the same principles as Flexible Maintenance – offering the best uptime based on planned operation and predictable costs. The contracted service will cover the entire vehicle, including the propulsion battery.

Scania's hybrid and plug-in hybrid trucks were first announced at the latest IAA fair, being the first commercially available electrified Euro 6-compliant trucks over 16 tonnes from a major manufacturer in Europe. The hybrid electric solution has been in production since early 2019 and customer ordered plug-in hybrids will now follow.

When introduced in 2016, Flexible Maintenance was a new concept in providing Scania customers with condition-based maintenance based on operational data and proactive workshop planning, thus increasing uptime. Flexible Maintenance is continuously developed and will include the components in the high voltage system on hybrids that require regular maintenance. Scania will monitor the propulsion battery to make sure that the electrified powertrain is delivering the expected performance.

“Hybrid technology and alternative fuels are today's springboards towards electrified transport by the end of the next decade,” says Karlsson. “Until then, we at Scania are keen to walk hand-in-hand with early adopters that wish to try alternatives to conventional engines. The combustion engine is still necessary, but by offering HEVs and PHEVs with biofuel capability, we at Scania can help accelerate the shift.”

With Scania's HEV and PHEV trucks there is a huge potential for improved TOE figures. Apart from excellent fuel efficiency, they can also benefit from increased



operational hours in silent mode during night time in downtown areas. The combination of hybrid trucks, hybrid contracts and Scania Zone will form a truly complete and competitive hybrid offer.

For further information, please contact:

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