



# SCANIA PERFORMANCE SUMMARY

## Q4 2025

|   |          | Q4 2025       | Q4 2024       | Change (%) |
|---|----------|---------------|---------------|------------|
| Sales revenue                           | (SEK m.) | 52,813        | 57,423        | -8         |
| Adjusted operating result*              | (SEK m.) | 5,812         | 8,232         | -29        |
| Adjusted return on sales*               | (%)      | 11.0          | 14.3          |            |
| <b>Deliveries (unit sales)</b>          |          |               |               |            |
| Trucks                                  |          | 24,100        | 26,409        | -9         |
| Buses                                   |          | 1,582         | 1,605         | -1         |
| <i>– whereof Zero Emission Vehicles</i> |          | <i>222</i>    | <i>77</i>     | <i>188</i> |
| <b>Total</b>                            |          | <b>25,682</b> | <b>28,014</b> | <b>-8</b>  |
| <b>Incoming orders (units)</b>          |          |               |               |            |
| Trucks                                  |          | 24,973        | 22,902        | 9          |
| Buses                                   |          | 1,731         | 1,697         | 2          |
| <i>– whereof Zero Emission Vehicles</i> |          | <i>273</i>    | <i>402</i>    | <i>-32</i> |
| <b>Total</b>                            |          | <b>26,704</b> | <b>24,599</b> | <b>9</b>   |

\* TRATON Group merged significant parts of the research and development departments of the individual brands into a cross-brand, group-wide research and development organization, which was completed on June 30, 2025. There was also a change in the group management of TRATON Group, which has an impact on TRATON Group segment reporting. The change affects the expenses and intra-group income incurred in cross-brand research and development and used for segment reporting. As a consequence Scania Performance reports is as from 1 July 2025 according to TRATON Group segment reporting.

# SCANIA