

## Year-end Report January-December 2008

- Operating income rose to all time high level of SEK 12,512 m. (12,164)
- Net sales increased by 5 percent to SEK 88,977 m. (84,486)
- Net margin amounted to 10.0 (10.1) percent and earnings per share rose to SEK 11.11 (10.69)
- The Board of Directors proposes a dividend of SEK 2.50 (5.00) per share

### Comments by Leif Östling, President and CEO

“Scania’s earnings for the full year 2008 were the strongest ever, primarily driven by high vehicle volume and high prices. Service revenue remained at a high level and increased by 8 percent. During the second half, financial turbulence had a broad impact on the markets where Scania operates. Transport companies had considerable difficulties obtaining investment financing and business loans. Together with lower economic activity, this led to postponement of both orders and deliveries of trucks ordered earlier. In a number of cases, previously ordered trucks were re-specified for new customers, and inventories are higher than normal. Customers can therefore hold off on their investment decision until a vehicle needs to be placed in service. At present, order bookings are thus not a good indicator of demand for new trucks; instead, deliveries better reflect the demand situation. Late in 2008, our production rate was adjusted to lower demand, but also in order to reduce inventories. By the end of the first quarter of 2009, most of the 2,000 production employees with fixed term temporary contracts will have left the company – a reduction from 12,000 to 10,000 employees. The number of high-cost work shifts will be fewer, leading to further cost reduction. Despite these measures, Scania will have a surplus of production employees. Permanent production employees will receive further training during the first half of 2009 in order to accelerate efficiency improvements and strengthen core competence when the market normalises again. In the prevailing market situation, tied-up capital has increased. Aside from steps to reduce working capital, Scania is postponing investments in machinery, equipment, development projects and IS/IT systems. The number of outside consultants is being reduced. The restructuring of Scania’s European axle and gearbox production has been completed and annual savings of SEK 300 m. will be achieved with full effect from 2009. In Scania’s judgement the long-term prospects for economic growth remain good, and this will also result in an increasing need for transport equipment and services. However, due to the current difficult market conditions, the uncertainty for the coming quarters is high.”

	Full year		Change in %	Q4		
	2008	2007		2008	2007	
<b>Trucks and bus chassis</b>						
Units						
– Order bookings	51,034	94,093	-46	2,423	26,007	
– Deliveries	73,793	75,878	-3	17,975	22,005	
<b>Net sales and earnings</b>						
SEK m. (unless otherwise stated)	EUR m.*					
<b>Net sales, Scania Group</b>	8,133	88,977	84,486	5	22,658	24,539
Operating income, Vehicles and Services	1,106	12,098	11,632	4	2,009	3,568
Operating income, Financial Services	38	414	532	-22	48	154
Operating income	1,144	12,512	12,164	3	2,057	3,722
<b>Income before taxes</b>	1,095	11,978	11,906	1	1,708	3,641
<b>Net income for the period</b>	813	8,890	8,554	4	1,521	2,707
Operating margin, percent		14.1	14.4		9.1	15.2
Return on equity, percent		38.3	35.0			
Return on capital employed, Vehicles and Services, percent		43.1	42.1			
Earnings per share, SEK	1.02	11.11	10.69		1.90	3.38
Cash flow, Vehicles and Services	163	1,774	8,229		-1,864	3,989

Number of shares: 800 million

\* Translated to euros solely for the convenience of the reader at a balance sheet date exchange rate of SEK 10.94 = EUR 1.00.

Unless otherwise stated, all comparisons refer to the corresponding period of the preceding year.

This report has not been reviewed by the company’s auditors. The report is also available on [www.scania.com](http://www.scania.com)

## Business overview

### Vehicles and Services

Total deliveries during 2008 declined by 3 percent to 73,793 (75,878) vehicles, compared to the full year 2007. During the fourth quarter, deliveries amounted to 17,975 (22,005) vehicles. Net sales rose by 5 percent during the year to SEK 88,977 m. Currency rate effects had a positive impact of 1 percent. In the fourth quarter, net sales amounted to SEK 22,658 m. (24,539); the currency rate effect was a positive 5 percent.

Order bookings declined by 46 percent to 51,034 (94,093) vehicles compared to 2007. In the fourth quarter, order bookings fell by 91 percent to 2,423 (26,007) vehicles.

### Trucks

The financial turbulence that developed during 2008 had a broad impact during the second half in the markets where Scania operates. The downturn was preceded by a period of very high order bookings, which began late in 2006. After the market had deteriorated during 2008, most manufacturers took steps to reduce production during the final months of the year. Demand declined significantly faster, however, resulting in a situation of high inventory levels in the entire industry. Customers can therefore hold off on their investment decision until they need to place a vehicle in service. At present, delivery figures provide a better picture of underlying demand than order bookings for new trucks.

Scania's truck **deliveries** declined by 3 percent to a total of 66,516 (68,654) during the full year. In western Europe, the downturn of 4 percent was mainly attributable to Spain, Germany and Ireland. In central and eastern Europe, deliveries fell by 15 percent; the downturn was attributable to a number of markets, especially the Baltic countries and Russia. In Latin America, deliveries rose by 10 percent, buoyed by an increase in Brazil. The upturn in Asia was due to higher deliveries in a number of countries, especially Saudi Arabia. In other markets, deliveries were generally lower and the downturn was 9 percent.

Deliveries declined by a total of 20 percent in the fourth quarter. In Europe, deliveries were down in most markets, among them Spain, Great Britain and Russia. The upturn in Latin America was mainly attributable to Brazil.

Late in 2008 Scania adjusted its production rate to lower demand, but also in order to reduce inventories. By the end of the first quarter of 2009, most of the 2,000 production employees with fixed term temporary contracts will have left the company, representing a reduction from 12,000 to 10,000 employees. The number of high-cost work shifts will be fewer, leading to further cost reductions. Despite these measures, Scania will have a surplus of production employees. Permanent production employees will receive further training during the first half of 2009 in order to accelerate efficiency improvements and strengthen core competence when the market normalises again.

Early in 2008, production units in Brazil switched to producing the P-, G- and R-series. Scania thus has a common global product range. This changeover has eased Scania's adjustment to lower demand, since the company was able to shift production of vehicles for export from Latin America to production in Europe.

The concentration of European axle and gearbox production has now been completed and will result in savings of SEK 300 m. per year with full effect from 2009.

Scania's **order bookings** during the full year 2008 amounted to 43,843 (85,939) trucks, a decrease of 49 percent. In western Europe, order bookings were down by 59 percent to 19,684 (48,343) units. In central

### Deliveries, Scania trucks

	<b>Full year 2008</b>	Full year 2007	Change in %
Western Europe	<b>34,065</b>	35,409	-4
Central and eastern Europe	<b>12,574</b>	14,789	-15
Latin America	<b>10,775</b>	9,790	10
Asia	<b>6,721</b>	6,061	11
Other markets	<b>2,381</b>	2,605	-9
<b>Total</b>	<b>66,516</b>	68,654	-3

### Order bookings, Scania trucks

	<b>Full year 2008</b>	Full year 2007	Change in %
Western Europe	<b>19,684</b>	48,343	-59
Central and eastern Europe	<b>7,473</b>	17,216	-57
Latin America	<b>9,026</b>	10,904	-17
Asia	<b>4,835</b>	7,387	-35
Other markets	<b>2,825</b>	2,089	35
<b>Total</b>	<b>43,843</b>	85,939	-49

and eastern Europe, order bookings were down by 57 percent to 7,473 (17,216) trucks during the year. In Latin America, order bookings decreased by 17 percent in 2008, while order bookings in Asia fell by 35 percent in the same period.

In the fourth quarter, order bookings fell by 98 percent to 568 (23,401) trucks. In western Europe, order bookings fell by 84 percent. Order bookings were negative in several other regions.

**Net sales** of trucks rose by 6 percent to SEK 55,566 m. (52,599) during 2008. In the fourth quarter, net sales were 11 percent lower than in the corresponding quarter of 2007, amounting to SEK 14,130 m. (15,854).

The **total market** for heavy trucks in 24 of the European Union member countries (all EU countries except for Bulgaria, Greece and Malta) plus Norway and Switzerland decreased by 3 percent to about 313,000 units during 2008. Scania truck registrations amounted to some 40,400 units, equivalent to a market share of about 12.9 (13.6) percent. This can be compared to a total market of 322,000 trucks during 2007.

Scania is working to gradually increase its presence in the fast-growing markets of Asia and the Middle East. Scania will begin operations at a new industrial facility in Dubai for bodyworking and equipping of complete vehicles.

In April, Scania launched its first ethanol trucks for urban transport. The engine meets the enhanced environmentally friendly vehicle (EEV) standard, which is somewhat stricter than the European environmental standard Euro 5.

#### **Buses and coaches**

Scania's **order bookings** for buses and coaches fell by 12 percent to 7,191 (8,154) units during the full year. In Europe, demand decreased by 21 percent compared to the same period of 2007. There was a general downturn in western Europe, but primarily related to Spain and Ireland. In central and eastern Europe, a downturn in Poland was partly offset by increasing demand in Romania and Russia.

In Latin America, order bookings fell by 27 percent during 2008. Demand was lower in Brazil and Venezuela. In Asia and other markets, order bookings increased by 12 percent during 2008.

#### **Number of Scania truck registrations, Scania's 10 largest markets, January–December**

	Full year 2008	Full year 2007	Change in %
Brazil	<b>8,008</b>	6,502	23
Great Britain	<b>5,546</b>	5,252	6
Germany	<b>4,719</b>	4,815	-2
Russia*	<b>4,627</b>	5,161	-10
France	<b>4,156</b>	4,200	-1
Italy	<b>3,089</b>	3,028	2
Netherlands	<b>2,674</b>	2,523	6
Spain	<b>2,577</b>	3,929	-34
Sweden	<b>2,539</b>	2,546	0
Poland	<b>2,461</b>	3,068	-20

\* Refers to delivered trucks

#### **Scania's market share, heavy trucks, Scania's 10 largest markets, percent, January–December**

	Full year 2008	Full year 2007
Brazil	<b>20.3</b>	22.2
Great Britain	<b>15.7</b>	17.8
Germany	<b>6.9</b>	7.0
Russia	<b>Not available</b>	n/a
France	<b>8.4</b>	9.3
Italy	<b>13.1</b>	11.5
Netherlands	<b>17.3</b>	19.2
Spain	<b>10.3</b>	11.0
Sweden	<b>42.1</b>	43.4
Poland	<b>14.8</b>	15.9

In the fourth quarter, order bookings for buses and coaches were 29 percent lower than in the same period of 2007. Demand was down in Europe and Latin America while it increased somewhat in Asia and other markets.

There is increasing interest in buses that meet stricter environmental rules, and Scania received an order from Singapore for 400 city buses equipped with engines featuring exhaust gas recirculation (EGR) technology, which meet both 2009 European environmental standards (Euro 5) and the stricter enhanced environmentally friendly vehicle (EEV) standard. This is a follow-up of an order for 500 buses during 2007.

Scania's bus and coach **deliveries** totalled 7,277 (7,224) units. In Europe, the increase was mainly attributable to the Nordic markets and Italy. The downturn in Latin America was related to Brazil and Venezuela. In Asia, deliveries were higher; this was mainly due to an increase in Singapore. Net sales rose by 10 percent to SEK 8,186 m. (7,429). In the fourth quarter, deliveries totalled 2,029 (2,142) units, and net sales increased by 11 percent to SEK 2,427 m. (2,191).

### Engines

Order bookings for engines decreased by 3 percent to 6,338 (6,560) units during 2008. In the first part of the year, demand for engines was generally strong, especially in the genset segment in Brazil, South Africa, Singapore and Malaysia. Order bookings gradually slowed during the year as financial worries affected more and more industries. In the fourth quarter, order bookings were 27 percent lower than in the same period of 2007. Engine deliveries fell by 8 percent to 6,671 (7,228) units during the full year, and net sales decreased by 3 percent to SEK 1,151 m. (1,185). In the fourth quarter, deliveries declined by 15 percent and net sales fell to SEK 284 m. (323).

### Services

The demand for Scania's services remained high during 2008. Service revenue rose by 8 percent to SEK 16,393 m. (15,139), mainly as a consequence of increased prices. Currency rate effects had limited impact. In the fourth quarter, service revenue likewise rose by 8 percent to SEK 4,315 m. (3,981). In local currencies, the increase was 3 percent. Gradually lower demand for transport during 2008 impacted revenue negatively, while support came from a growing Scania vehicle population on the roads as well as an increased penetration rate. Scania is focusing on meeting higher demand by boosting the efficiency and capacity utilisation of service workshops as well as by increasing its presence in fast-growing markets.

### Order bookings, Scania buses and coaches

	Full year 2008	Full year 2007	Change in %
Europe	2,278	2,883	-21
Latin America	1,858	2,534	-27
Asia and other markets	3,055	2,737	12
<b>Total</b>	<b>7,191</b>	<b>8,154</b>	<b>-12</b>

### Deliveries, Scania buses and coaches

	Full year 2008	Full year 2007	Change in %
Europe	2,606	2,447	6
Latin America	2,009	2,344	-14
Asia and other markets	2,662	2,433	9
<b>Total</b>	<b>7,277</b>	<b>7,224</b>	<b>1</b>

### Net sales by market (SEK m.), Scania's 10 largest markets, January–December

	Full year 2008	Full year 2007	Change in %
Brazil	9,321	6,965	34
Great Britain	7,639	8,683	-12
Germany	5,602	4,913	14
France	4,923	4,842	2
Russia	4,471	4,560	-2
Norway	4,403	3,908	13
Sweden	4,353	4,679	-7
Netherlands	4,349	3,791	15
Italy	3,805	3,401	12
Spain	2,946	4,050	-27

## Earnings

### Vehicles and Services

Operating income in Vehicles and Services increased by 4 percent to SEK 12,098 m. (11,632) during 2008. The improvement was mainly attributable to increased prices on new vehicles and on services. Reduced vehicle deliveries, lower profitability on used vehicles and, to some extent, higher raw material costs, had an adverse impact on earnings. Scania's research and development expenditures amounted to SEK 3,955 m. (3,214). After adjusting for SEK 202 m. (289) in capitalised expenditures and SEK 475 m. (418) in amortisation of previously capitalised expenditures, recognised expenses increased by SEK 885 m. to SEK 4,228 m. (3,343).

Compared to the full year 2007, currency spot rate effects amounted to about SEK -45 m. Currency hedging income amounted to SEK -210 m. During 2007, the impact of currency hedgings on income was SEK -130 m. The total currency rate effect was thus SEK -125 m.

In the fourth quarter, operating income in Vehicles and Services decreased by 44 percent to SEK 2,009 m. (3,568). This deterioration was mainly attributable to lower volume, lower capacity utilisation and lower profitability on used vehicles. Higher prices on new vehicles and services had some positive impact.

Scania's research and development expenditures amounted to SEK 1,126 m. (891). After adjusting for SEK 75 m. (36) in capitalised expenditures and SEK 121 m. (112) in amortisation of previously capitalised expenditures, recognised expenses increased by SEK 205 m. to SEK 1,172 m. (967).

Compared to the fourth quarter of 2007, currency spot rate effects amounted to about SEK 215 m. Currency hedging income amounted to SEK -295 m. During the fourth quarter of 2007, the impact of currency hedgings on earnings was SEK -5 m. The total currency rate effect was thus SEK -75 m.

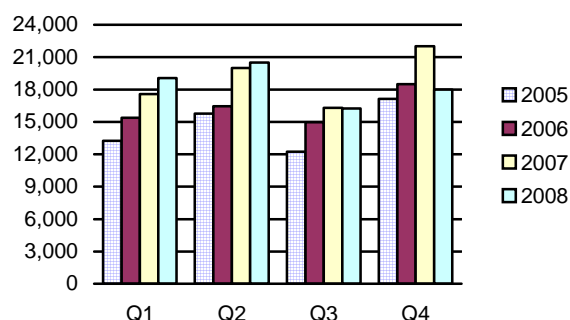
### Financial Services

At the end of 2008, the size of Scania's customer finance portfolio amounted to SEK 47,220 m, representing an increase of SEK 8,906 m. since the end of 2007. In local currencies, the portfolio increased by 14 percent, equivalent to SEK 5,499 m.

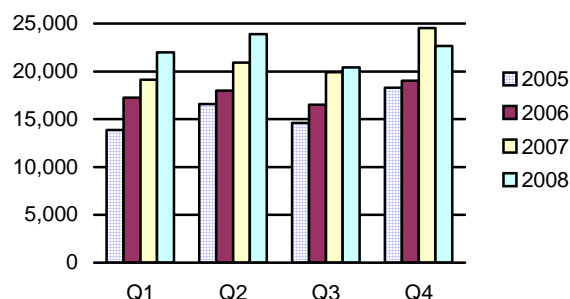
Financing volume amounted to SEK 23,849 m. (21,122). This was equivalent to a penetration rate of 36 (35) percent during the year in those markets where Scania has its own financing operations.

Operating income in Financial Services amounted to SEK 414 m. (532) during the full year. The positive effects of portfolio growth were offset to some extent by a lower interest margin following the more competitive market of recent years. Operating expenses increased due to continued expansion, especially

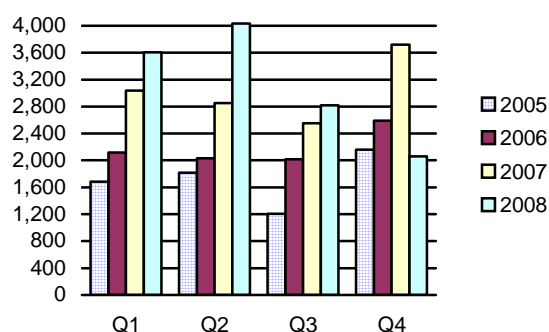
**Vehicles delivered (units)**



**Net sales (SEK m.)**



**Operating income (SEK m.)**



in fast-growing markets. Bad debt expenses were also higher. The number of delayed payments rose generally during the year. Higher bad debt expenses were attributable to several markets, especially Germany. In the fourth quarter, operating income amounted to SEK 48 m. (154).

#### **Scania Group**

Scania's operating income rose by 3 percent to SEK 12,512 m. (12,164) in 2008. Operating margin fell to 14.1 (14.4) percent. Scania's net financial items totalled SEK -534 m. (-258). Net interest items amounted to SEK -375 m. (-214). Other financial income and expenses amounted to SEK -159 m. (-44). This included SEK -144 m. (-38) in valuation effects related to financial instruments where hedge accounting was not applied.

The Scania Group's tax expenses during the full year 2008 were equivalent to 25.8 (28.2) percent of income before taxes. In September, the Swedish government proposed lowering the corporate tax rate in Sweden from 28 percent to 26.3 percent. This reduced the Group's deferred tax liability by some SEK 140 m. during the fourth quarter.

Net income for the period increased by 4 percent to SEK 8,890 m. (8,554), corresponding to a net margin of 10.0 (10.1) percent. Earnings per share amounted to SEK 11.11 (10.69).

In the fourth quarter, operating income amounted to SEK 2,057 m. (3,722). Operating margin fell to 9.1 (15.2) percent. Scania's net financial items totalled SEK -349 m. (-81). Net interest items amounted to SEK -173 m. (-56). Other financial income and expenses totalled SEK -176 m. (-25). This included SEK -177 m. (-27) in valuation effects related to financial instruments where hedge accounting was not applied.

## Cash flow

#### **Vehicles and Services**

Scania's cash flow in Vehicles and Services amounted to SEK 1,774 m. (8,229) during the full year 2008. Tied-up working capital increased by SEK 4,501 m., mainly due to higher inventories attributable to a high production volume and a hesitation among customers to accept delivery of previously ordered trucks, as well as a higher degree of cancellations.

Net investments amounted to SEK 5,386 m. (4,545) including SEK 202 m. (289) in capitalisation of development expenditures. Net investments were affected by divested businesses totalling SEK 61 m. (-268). Net debt position at the end of 2008 totalled SEK 8,364 m., compared to a net cash position of SEK 1,902 m. on the same date in 2007.

## Outlook

In Scania's judgement the long-term prospects for economic growth remain good, and this will also result in an increasing need for transport equipment and services. However, due to the current difficult market conditions, the uncertainty for the coming quarters is high.

## Parent Company

The assets of the Parent Company, Scania AB, consist of shares in Scania CV AB. Scania CV AB is the parent company of the Group that comprises all production and sales and service companies as well as other companies. Scania AB reported an income before taxes of SEK 2,944 m. (7,980).

## Miscellaneous

#### **Number of employees**

The number of employees at the end of 2008 was 34,777, compared to 35,096 on the same date in 2007.

#### **Material risks and uncertainty factors**

The section entitled "Risks and risk management" in Scania's Annual Report for 2007 describes Scania's strategic, operational and financial risks. Note 2 of the same report provides a detailed account of key judgements and estimates. Note 30 of the same report describes the financial risks, such as currency risk

and interest rate risk. The risks that have the greatest impact on financial reporting for the Group and the Parent Company are summarised as follows:

a) Sales with obligations

About 10 percent of the vehicles Scania sells are delivered with residual value obligations or repurchase obligations. These are recognised as operating lease contracts, with the consequence that recognition of revenue and earnings is allocated over the life of the obligation (contract). Major changes in the market value of used vehicles thus affect Scania's successive income recognition. In case the as yet unrecognised profit on a sold vehicle does not cover the effects of a possible downturn in market value, a provision in the required amount is made. At the end of 2008, obligations related to residual values or repurchase amounted to SEK 6,819 m. (6,257).

b) Credit risks

In its Financial Services operations, Scania has an exposure in the form of contractual future payments. This exposure is reduced by the collateral Scania has in the form of the right to repossess the underlying vehicle. In case the market value of the collateral does not cover the exposure to the customer, Scania runs a credit risk. Reserves for probable losses in Financial Services operations are set aside in the estimated amounts required.

c) Refinancing risk

Refinancing risk is the risk of not being able to meet the need for future funding. Scania applies a conservative policy concerning refinancing risk. For Vehicles and Services, there shall be a liquidity reserve consisting of available cash and cash equivalents as well as unutilised credit facilities which exceeds the funding needs of the Scania Group, excluding Financial Services, for the next two years. For Financial Services, there shall be dedicated funding that covers the estimated demand for funding during the next year. There shall also always be borrowings that safeguard the financing of the existing portfolio. Controlling Scania's refinancing risk includes safeguarding access to credit facilities and ensuring that the maturity structure of borrowings is diversified.

As of 31 December 2008, Scania had unutilised credit facilities of some SEK 26,800 m., an increase of some SEK 12,600 m. since 31 December 2007. The counterparty comprises 18 banks that have received a credit rating of at least A or the equivalent from Standard and Poor's and/or Moody's.

### **Accounting principles**

Scania applies International Financial Reporting Standards (IFRSs) as adopted by the EU. The Interim Report of the Scania Group is designed in accordance with IAS 34, "Interim Financial Reporting" and the Annual Accounts Act. In the accounts of the Parent Company, Scania applies the Annual Accounts Act and RFR 2.1, "Accounting for Legal Entities". Accounting principles and calculation methods are unchanged from those applied in the Annual Report for 2007. IASB has issued amendments in IAS 39 and IFRS 7, which may be applied as of July 2008. These amendments have been accepted by the European Commission and imply the possibility of reclassifying financial instruments in certain cases. Scania has not utilised this possibility.

### **Material changes in ownership**

On 22 July 2008, Volkswagen bought 134,711,900 Scania Series A shares, or 30.62 percent of voting power, from Investor and the Wallenberg foundations, in accordance with an agreement signed in March 2008. This meant that Volkswagen's holding in Scania increased to 68.60 (37.98) percent of voting power and 37.73 (20.89) percent of share capital. The transaction was closed after receiving customary antitrust clearance.

In September, Porsche Automobil Holding SE announced that it had purchased an additional 4.89 percent of Volkswagen's ordinary shares, bringing its holding in Volkswagen AG to a total of 35.14 percent of the voting rights. In January 2009, Porsche Automobil Holding SE announced that the company had increased its holding to 50.8 percent of Volkswagen AG, which means that Porsche indirectly controls Scania. Porsche therefore presented a mandatory offer for Scania, in compliance with Swedish law, of SEK 68.52 in cash for each A share and SEK 67.10 in cash for each B share.

**Transfers of assets to the shareholders**

Scania's Annual General Meeting of Shareholders approved a resolution setting the dividend for 2007 at SEK 5.00 per share, totalling SEK 4,000 m. The AGM also approved a 2:1 share split as well as a transfer of assets through redemption of the new shares. For each redemption share, a cash payment of SEK 7.50 was made. The dividend distribution, split and redemption were implemented during May and June. A total of SEK 10,000 m. was thereby returned to the shareholders.

Due to the share redemption, Scania's share capital decreased by SEK 1,000 m. Share capital was restored to its original level by means of a bonus issue. After the split and redemption, the number of Scania shares is unchanged and totals 400,000,000 A shares and 400,000,000 B shares.

**Annual General Meeting and proposed dividend**

The Annual General Meeting of Shareholders will be held at 14.00 CET (2.00 p.m.) on Thursday, 7 May 2009 at the AXA Sport Center in Södertälje, Sweden. The dividend proposed by the Board of Directors for 2008 is SEK 2.50 (5.00) per share, with 12 May 2009 as the record date.

Södertälje, 3 February 2009

Martin Winterkorn

Chairman

Staffan Bohman

Vice Chairman

Helmut Aurenz

Board member

Peggy Bruzelius

Board member

Börje Ekholm

Board member

Francisco J. Garcia Sanz

Board member

Gunnar Larsson

Board member

Hans Dieter Pötsch

Board member

Peter Wallenberg Jr

Board member

Johan Järnklo

Board member

Håkan Thurfjell

Board member

Leif Östling

Board member

President and CEO

## Financial information from Scania

Scania's Interim Report for the first three months of 2009 will be published on 27 April 2009. The annual report for 2008 will be published on the website [www.scania.com](http://www.scania.com) during week 13 of 2009.

*This report contains forward-looking statements that reflect management's current views with respect to certain future events and potential financial performance. Such forward-looking statements involve risks and uncertainties that could significantly alter potential results. These statements are based on certain assumptions, including assumptions related to general economic and financial conditions in the company's markets and levels of demand for the company's products.*

*This report does not imply that the company has undertaken to revise these forward-looking statements, beyond what is required under the company's registration contract with the NASDAQ OMX Stockholm, if and when circumstances arise that will lead to changes compared to the date when these statements were issued.*

*The Interim Report for January-September 2008 stated the following:*

*"In light of lower overall order bookings and higher inventories, Scania will now adjust its production rate accordingly. Scania will use the flexibility it has with employees on temporary contracts, today close to 20 percent of the workforce in the manufacturing organisation. The long-term outlook remains good, with an increasing need for transport services. Our forecast of higher earnings in 2008 than in 2007 remains unchanged. In view of the currently unclear situation about future business conditions, Scania is providing no forecast for 2009."*

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The information in this Interim Report is that which Scania is required to disclose under Sweden's Securities Market Act and/or the Financial Instruments Trading Act. It was released for publication at 09:45 CET on 3 February 2009.

## Income statement

Amounts in SEK m. unless otherwise stated	Full year		Change in %	Q4		
	EUR m.*	2008		2007	2008	2007
<b>Vehicles and Services</b>						
Net sales	8,133	<b>88,977</b>	84,486	5	<b>22,658</b>	24,539
Cost of goods sold	-5,897	<b>-64,516</b>	-61,810	4	<b>-17,300</b>	-17,967
Gross income	2,236	<b>24,461</b>	22,676	8	<b>5,358</b>	6,572
Research and development expenses	-386	<b>-4,228</b>	-3,343	26	<b>-1,172</b>	-967
Selling expenses	-640	<b>-7,002</b>	-6,438	9	<b>-1,960</b>	-1,751
Administrative expenses	-105	<b>-1,142</b>	-1,259	-9	<b>-220</b>	-315
Share of income from associated companies and joint ventures	1	<b>9</b>	-4		<b>3</b>	29
<b>Operating income, Vehicles and Services</b>	<b>1,106</b>	<b>12,098</b>	11,632	4	<b>2,009</b>	3,568
<b>Financial Services</b>						
Interest and lease income	436	<b>4,772</b>	4,070	17	<b>1,383</b>	1,115
Interest and depreciation expenses	-335	<b>-3,663</b>	-3,057	20	<b>-1,086</b>	-833
Interest surplus	101	<b>1,109</b>	1,013	9	<b>297</b>	282
Other income	33	<b>357</b>	283	26	<b>58</b>	58
Other expenses	-28	<b>-307</b>	-204	50	<b>-84</b>	-39
Gross income	106	<b>1,159</b>	1,092	6	<b>271</b>	301
Selling and administrative expenses	-47	<b>-518</b>	-470	10	<b>-133</b>	-138
Bad debt expenses	-21	<b>-227</b>	-90	152	<b>-90</b>	-9
<b>Operating income, Financial Services</b>	<b>38</b>	<b>414</b>	532	-22	<b>48</b>	154
<b>Operating income</b>	<b>1,144</b>	<b>12,512</b>	12,164	3	<b>2,057</b>	3,722
Interest income	42	<b>458</b>	479	-4	<b>130</b>	138
Interest expenses	-76	<b>-833</b>	-693	20	<b>-303</b>	-194
Other financial income	12	<b>135</b>	74	82	<b>35</b>	40
Other financial expenses	-27	<b>-294</b>	-118	149	<b>-211</b>	-65
<b>Total financial items</b>	<b>-49</b>	<b>-534</b>	-258	107	<b>-349</b>	-81
<b>Income before taxes</b>	1,095	<b>11,978</b>	11,906	1	<b>1,708</b>	3,641
Taxes	-282	<b>-3,088</b>	-3,352	-8	<b>-187</b>	-934
<b>Net income for the period</b>	<b>813</b>	<b>8,890</b>	8,554	4	<b>1,521</b>	2,707
Attributable to:						
Scania shareholders	813	<b>8,890</b>	8,554		<b>1,521</b>	2,707
Minority interest	0	<b>0</b>	0		<b>0</b>	0
Includes depreciation of	-298	<b>-3,257</b>	-3,121		<b>-829</b>	-812
Number of shares: 800 million						
Earnings per share, SEK (no dilution) <sup>1</sup>		<b>11.11</b>	10.69		<b>1.90</b>	3.38
Return on equity, percent <sup>1</sup>		<b>38.3</b>	35.0			
Operating margin, percent		<b>14.1</b>	14.4		<b>9.1</b>	15.2

Acquired and divested companies had a limited effect in 2008.

<sup>1</sup> Attributable to Scania shareholders' portion of earnings.

\* Translated solely for the convenience of the reader at a closing exchange rate of SEK 10.94 = EUR 1.00.

## Net sales and deliveries, Vehicles and Services

Amounts in SEK m. unless otherwise stated	Full year			Change in %	Q4	
	EUR m.	2008	2007		2008	2007
<b>Net sales</b>						
Trucks	5,079	<b>55,566</b>	52,599	6	<b>14,130</b>	15,854
Buses *	748	<b>8,186</b>	7,429	10	<b>2,427</b>	2,191
Engines	105	<b>1,151</b>	1,185	-3	<b>284</b>	323
Service-related products	1,498	<b>16,393</b>	15,139	8	<b>4,315</b>	3,981
Used vehicles	400	<b>4,370</b>	5,270	-17	<b>1,015</b>	1,470
Miscellaneous	349	<b>3,812</b>	3,840	-1	<b>998</b>	1,130
Delivery sales value	8,179	<b>89,478</b>	85,462	5	<b>23,169</b>	24,949
Revenue deferrals <sup>3</sup>	-46	<b>-501</b>	-976		<b>-511</b>	-410
Net sales	8,133	<b>88,977</b>	84,486	5	<b>22,658</b>	24,539
<b>Net sales <sup>4</sup></b>						
Western Europe	4,691	<b>51,319</b>	49,453	4	<b>12,935</b>	14,028
Central and eastern Europe	1,260	<b>13,781</b>	14,146	-3	<b>2,711</b>	4,027
Latin America	1,172	<b>12,822</b>	10,573	21	<b>3,708</b>	3,306
Asia	609	<b>6,665</b>	5,699	17	<b>2,030</b>	1,804
Other markets	401	<b>4,390</b>	4,615	-5	<b>1,274</b>	1,374
Net sales	8,133	<b>88,977</b>	84,486	5	<b>22,658</b>	24,539
<b>Total delivery volume, units</b>						
Trucks		<b>66,516</b>	68,654	-3	<b>15,946</b>	19,863
Buses*		<b>7,277</b>	7,224	1	<b>2,029</b>	2,142
Engines		<b>6,671</b>	7,228	-8	<b>1,591</b>	1,871

<sup>3</sup> Refers to the difference between sales value based on deliveries and revenue recognised as income.

<sup>4</sup> Revenues from external customers by location of customers.

\* Including body-built buses and coaches.

## Quarterly data, earnings

Amounts in SEK m. unless otherwise stated	2008					2007			
	EUR m.	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
<b>Vehicles and Services</b>									
Net sales	2,071	<b>22,658</b>	20,434	23,894	21,991	24,539	19,907	20,911	19,129
Cost of goods sold	-1,581	<b>-17,300</b>	-14,826	-16,880	-15,510	-17,967	-14,846	-15,367	-13,630
Gross income	490	<b>5,358</b>	5,608	7,014	6,481	6,572	5,061	5,544	5,499
Research and development expenses	-107	<b>-1,172</b>	-933	-1,068	-1,055	-967	-690	-905	-781
Selling expenses	-179	<b>-1,960</b>	-1,652	-1,753	-1,637	-1,751	-1,616	-1,581	-1,490
Administrative expenses	-20	<b>-220</b>	-292	-295	-335	-315	-295	-340	-309
Share of income in associated companies and joint ventures	0	<b>3</b>	5	3	-2	29	-34	2	-1
<b>Operating income, Vehicles and Services</b>	<b>184</b>	<b>2,009</b>	2,736	3,901	3,452	3,568	2,426	2,720	2,918
<b>Financial Services</b>									
Interest and lease income	126	<b>1,383</b>	1,177	1,114	1,098	1,115	1,002	1,010	943
Interest and depreciation expenses	-99	<b>-1,086</b>	-894	-843	-840	-833	-747	-768	-709
Interest surplus	27	<b>297</b>	283	271	258	282	255	242	234
Other income	5	<b>58</b>	119	86	94	58	98	60	67
Other expenses	-8	<b>-84</b>	-116	-42	-65	-39	-74	-32	-59
Gross income	24	<b>271</b>	286	315	287	301	279	270	242
Selling and administrative expenses	-12	<b>-133</b>	-130	-128	-127	-138	-114	-113	-105
Bad debt expenses	-8	<b>-90</b>	-72	-57	-8	-9	-39	-26	-16
<b>Operating income, Financial Services</b>	<b>4</b>	<b>48</b>	84	130	152	154	126	131	121
<b>Operating income</b>	<b>188</b>	<b>2,057</b>	2,820	4,031	3,604	3,722	2,552	2,851	3,039
Interest income	12	<b>130</b>	116	124	88	138	100	105	136
Interest expenses	-28	<b>-303</b>	-245	-168	-117	-194	-197	-133	-169
Other financial income	3	<b>35</b>	-148	221	27	40	-66	84	16
Other financial expenses	-19	<b>-211</b>	-36	39	-86	-65	-14	-12	-27
<b>Total financial items</b>	<b>-32</b>	<b>-349</b>	-313	216	-88	-81	-177	44	-44
<b>Income before taxes</b>	<b>156</b>	<b>1,708</b>	2,507	4,247	3,516	3,641	2,375	2,895	2,995
Taxes	-17	<b>-187</b>	-689	-1,209	-1,003	-934	-621	-887	-910
<b>Net income for the period</b>	<b>139</b>	<b>1,521</b>	1,818	3,038	2,513	2,707	1,754	2,008	2,085
Attributable to: Scania shareholders	139	<b>1,521</b>	1,818	3,038	2,513	2,707	1,754	2,008	2,085
Minority interest	0	<b>0</b>	0	0	0	0	0	0	0
Earnings per share, SEK *		<b>1.90</b>	2.27	3.80	3.14	3.38	2.19	2.51	2.61
Operating margin, in percent		<b>9.1</b>	13.8	16.9	16.4	15.2	12.8	13.6	15.9

\* Attributable to Scania shareholders' portion of earnings.

## Balance sheet by business segment

Amounts in SEK m. unless otherwise stated	2008					2007			
	EUR m.	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
<b>Vehicles and Services</b>									
<b>Assets</b>									
<b>Non-current assets</b>									
Intangible non-current assets	211	<b>2,308</b>	2,254	2,306	2,343	2,498	2,528	2,586	2,477
Tangible non-current assets	1,932	<b>21,132</b>	19,870	19,171	18,595	18,487	17,916	17,565	17,367
Lease assets	417	<b>4,558</b>	4,160	4,182	4,133	4,269	4,103	4,078	4,030
Shares and participations	45	<b>495</b>	399	308	287	264	217	247	196
Interest-bearing receivables	26	<b>283</b>	225	359	358	410	765	343	304
Other receivables <sup>5, 6</sup>	161	<b>1,766</b>	1,981	2,006	1,143	1,211	1,510	1,773	1,641
<b>Current assets</b>									
Inventories	1,421	<b>15,550</b>	15,582	14,041	12,515	11,242	11,769	11,798	11,664
Interest-bearing receivables	26	<b>286</b>	407	472	422	450	458	635	505
Other receivables <sup>7</sup>	1,199	<b>13,119</b>	11,044	11,185	11,774	11,149	12,239	12,324	11,513
Short-term investments	8	<b>88</b>	1,087	1,939	1,610	679	1,213	1,526	3,984
Cash and cash equivalents	390	<b>4,257</b>	2,186	1,826	2,261	3,211	3,248	2,279	1,544
<b>Total assets</b>	<b>5,836</b>	<b>63,842</b>	59,195	57,795	55,441	53,870	55,966	55,154	55,225
<b>Equity and liabilities</b>									
<b>Equity</b>									
Scania shareholders	1,572	<b>17,203</b>	17,593	16,188	22,997	20,772	18,608	17,266	25,018
Minority interest	0	<b>1</b>	2	2	4	4	4	5	5
<b>Total equity</b>	<b>1,572</b>	<b>17,204</b>	17,595	16,190	23,001	20,776	18,612	17,271	25,023
<b>Interest-bearing liabilities</b>									
<b>Non-current liabilities</b>	<b>1,058</b>	<b>11,574</b>	7,823	8,673	241	1,678	6,410	6,527	0
Provisions for pensions	421	<b>4,601</b>	4,055	4,040	3,957	3,985	3,719	3,694	3,645
Other provisions	152	<b>1,658</b>	1,081	1,044	1,058	1,051	791	550	637
Other liabilities <sup>5, 8</sup>	439	<b>4,805</b>	4,820	5,084	4,561	4,569	3,819	4,582	4,019
<b>Current liabilities</b>									
Provisions	120	<b>1,313</b>	1,953	2,122	2,034	2,024	2,012	2,110	1,942
Other liabilities <sup>9</sup>	2,074	<b>22,687</b>	21,868	20,642	20,589	19,787	20,603	20,420	19,959
<b>Total equity and liabilities</b>	<b>5,836</b>	<b>63,842</b>	59,195	57,795	55,441	53,870	55,966	55,154	55,225
<sup>5</sup> Including deferred tax									
<sup>6</sup> Including derivatives with positive value for hedging of borrowings									
	47	<b>517</b>	170	344	145	120	301	269	197
<sup>7</sup> Including derivatives with positive value for hedging of borrowings									
	44	<b>483</b>	404	234	364	177	215	101	59
<sup>8</sup> Including derivatives with negative value for hedging of borrowings									
	124	<b>1,355</b>	400	393	358	211	229	317	409
<sup>9</sup> Including derivatives with negative value for hedging of borrowings									
	71	<b>780</b>	345	232	249	396	201	256	192
<b>Net cash (-) / Net debt (+)</b>									
excl. provisions for pensions, incl. derivatives as above	764	<b>8,364</b>	4,721	4,955	-3,532	-1,902	1,863	2,925	-5,183

## Balance sheet by business segment

Amounts in SEK m. unless otherwise stated	2008					2007			
	<i>EUR m.</i>	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
<b>Financial Services</b>									
<b>Assets</b>									
<b>Non-current assets</b>									
Intangible non-current assets	2	<b>23</b>	20	14	15	13	16	15	12
Tangible non-current assets	4	<b>40</b>	36	42	38	38	31	30	28
Lease assets	826	<b>9,033</b>	8,055	7,744	7,703	8,019	7,605	7,775	7,706
Financial receivables	2,248	<b>24,594</b>	22,763	21,288	20,257	20,180	18,573	18,171	17,403
Other receivables <sup>10</sup>	5	<b>51</b>	46	42	31	24	17	343	473
<b>Current assets</b>									
Financial receivables	1,242	<b>13,593</b>	11,193	11,044	10,511	10,115	9,180	9,071	8,645
Other receivables	128	<b>1,403</b>	1,025	1,290	1,071	1,295	891	709	613
Cash and cash equivalents	30	<b>324</b>	203	124	256	244	149	159	166
<b>Total assets</b>	<b>4,485</b>	<b>49,061</b>	43,341	41,588	39,882	39,928	36,462	36,273	35,046
<b>Equity and liabilities</b>									
<b>Equity</b>									
Scania shareholders	433	<b>4,734</b>	4,278	4,107	4,034	4,036	3,662	3,280	3,365
Total equity	433	<b>4,734</b>	4,278	4,107	4,034	4,036	3,662	3,280	3,365
<b>Interest-bearing liabilities</b>	<b>3,846</b>	<b>42,072</b>	36,944	35,291	33,871	33,680	30,730	30,872	29,666
<b>Non-current liabilities</b>									
Provisions for pensions	2	<b>20</b>	20	19	20	20	17	17	16
Other provisions	0	<b>3</b>	2	1	1	2	1	0	0
Other liabilities <sup>10</sup>	65	<b>707</b>	635	614	612	612	608	628	628
<b>Current liabilities</b>									
Provisions	0	<b>2</b>	1	0	0	0	0	0	1
Other liabilities	139	<b>1,523</b>	1,461	1,556	1,344	1,578	1,444	1,476	1,370
<b>Total equity and liabilities</b>	<b>4,485</b>	<b>49,061</b>	43,341	41,588	39,882	39,928	36,462	36,273	35,046

<sup>10</sup> Including deferred tax

## Balance sheet by business segment

Amounts in SEK m. unless otherwise stated	2008					2007			
	EUR m.	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sept	30 Jun	31 Mar
<b>Eliminations</b>									
<b>Assets</b>									
Lease assets	-176	-1,931	-1,699	-1,646	-1,578	-1,580	-1,500	-1,566	-1,541
Other current receivables	-86	-937	-611	-719	-595	-764	-1,122	-852	-787
Short-term investments									-2,732
<b>Total assets</b>	-262	-2,868	-2,310	-2,365	-2,173	-2,344	-2,622	-2,418	-5,060
<b>Equity and liabilities</b>									
Other current liabilities	-262	-2,868	-2,310	-2,365	-2,173	-2,344	-2,622	-2,418	-2,325
Interest-bearing liabilities									-2,735
<b>Total equity and liabilities</b>	-262	-2,868	-2,310	-2,365	-2,173	-2,344	-2,622	-2,418	-5,060
<b>Scania Group</b>									
<b>Assets</b>									
<b>Non-current assets</b>									
Intangible non-current assets	213	2,331	2,274	2,320	2,358	2,511	2,544	2,601	2,489
Tangible non-current assets	1,936	21,172	19,906	19,213	18,633	18,525	17,947	17,595	17,395
Lease assets	1,067	11,660	10,516	10,280	10,258	10,708	10,208	10,287	10,195
Shares and participations	45	495	399	308	287	264	217	247	196
Interest-bearing receivables	2,274	24,877	22,988	21,647	20,615	20,590	19,338	18,514	17,707
Other receivables <sup>11, 12</sup>	166	1,817	2,027	2,048	1,174	1,235	1,527	2,116	2,114
<b>Current assets</b>									
Inventories	1,421	15,550	15,582	14,041	12,515	11,242	11,769	11,798	11,664
Interest-bearing receivables	1,268	13,879	11,600	11,516	10,933	10,565	9,638	9,706	9,150
Other receivables <sup>13</sup>	1,241	13,585	11,458	11,756	12,250	11,680	12,008	12,181	11,339
Short-term investments	8	88	1,087	1,939	1,610	679	1,213	1,526	1,252
Cash and cash equivalents	420	4,581	2,389	1,950	2,517	3,455	3,397	2,438	1,710
<b>Total assets</b>	10,059	110,035	100,226	97,018	93,150	91,454	89,806	89,009	85,211
<b>Total equity and liabilities</b>									
<b>Equity</b>									
Scania shareholders	2,005	21,937	21,871	20,295	27,031	24,808	22,270	20,546	28,383
Minority interest	0	1	2	2	4	4	4	5	5
<b>Total equity</b>	2,005	21,938	21,873	20,297	27,035	24,812	22,274	20,551	28,388
<b>Non-current liabilities</b>									
Interest-bearing liabilities	2,350	25,704	18,660	20,161	20,279	19,866	26,603	23,270	17,172
Provisions for pensions	423	4,621	4,075	4,059	3,977	4,005	3,736	3,711	3,661
Other provisions	152	1,661	1,083	1,045	1,059	1,053	792	550	637
Other liabilities <sup>11, 14</sup>	504	5,512	5,455	5,698	5,173	5,181	4,427	5,210	4,647
<b>Current liabilities</b>									
Interest-bearing liabilities	2,554	27,942	26,107	23,803	13,833	15,492	10,537	14,129	9,759
Provisions	120	1,315	1,954	2,122	2,034	2,024	2,012	2,110	1,943
Other liabilities <sup>15</sup>	1,951	21,342	21,019	19,833	19,760	19,021	19,425	19,478	19,004
<b>Total equity and liabilities</b>	10,059	110,035	100,226	97,018	93,150	91,454	89,806	89,009	85,211
<sup>11</sup> Including deferred tax									
<sup>12</sup> Including derivatives with positive value for hedging of borrowings	47	517	170	344	145	120	301	269	197
<sup>13</sup> Including derivatives with positive value for hedging of borrowings	44	483	404	234	364	177	215	101	59
<sup>14</sup> Including derivatives with negative value for hedging of borrowings	124	1,355	400	393	358	211	229	317	409
<sup>15</sup> Including derivatives with negative value for hedging of borrowings	71	780	345	232	249	396	201	256	192
Equity/assets ratio, percent		19.9	21.8	20.9	29.0	27.1	24.8	23.1	33.3

## Statement of recognised income and expense and changes in equity

Amounts in SEK m. unless otherwise stated	Full year		
	EUR m.	2008	2007
Exchange rate difference for the year	70	771	642
Hedge of net investments in foreign operations, net after tax	-17	-186	-
Hedge reserve			
Fair value changes on cash flow hedging recognised directly in equity	-253	-2,762	-521
Cash flow hedge reserve transferred to sales revenue in income statement	19	209	137
Actuarial gains and losses related to pension liabilities recognised directly in equity	-57	-625	-316
Tax attributable to items recognised directly in equity	76	832	182
<b>Total income and expense recognised directly in equity</b>	<b>-162</b>	<b>-1,761</b>	<b>124</b>
<b>Net income for the period</b>	<b>813</b>	<b>8,890</b>	<b>8,554</b>
<b>Total recognised income and expense for the period</b>	<b>651</b>	<b>7,129</b>	<b>8,678</b>
Attributable to:			
Scania AB shareholders	651	7,129	8,679
Minority interest	0	0	-1
Equity, 1 January	2,268	24,812	26,134
Total recognised income and expense for the period	651	7,129	8,678
Change in minority interest	0	-1	-
Dividend *	-366	-4,002	-3,000
Redemption	-548	-6,000	-7,000
<b>Total equity at the end of the period</b>	<b>2,005</b>	<b>21,938</b>	<b>24,812</b>
Attributable to:			
Scania AB shareholders	2,005	21,937	24,808
Minority interest	0	1	4

\* Including dividend of SEK 2 m. to minority interest

## Cash flow statement

Amounts in SEK m. unless otherwise stated	Full year			2008				2007			
	EUR m.	2008	2007	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
<b>Operating activities</b>											
Income before taxes	1,095	<b>11,978</b>	11,906	<b>1,708</b>	2,507	4,247	3,516	3,641	2,375	2,895	2,995
Items not affecting cash flow	383	<b>4,187</b>	3,643	<b>1,378</b>	1,265	635	909	1,026	874	883	860
Taxes paid	-348	<b>-3,803</b>	-3,232	<b>-1,115</b>	-627	-1,084	-977	-667	-737	-865	-963
<b>Cash flow from operating activities</b>											
<b>before change in working capital</b>	1,130	<b>12,362</b>	12,317	<b>1,971</b>	3,145	3,798	3,448	4,000	2,512	2,913	2,892
of which: Vehicles and Services	1,066	<b>11,661</b>	11,788	<b>1,811</b>	2,939	3,641	3,270	3,898	2,336	2,780	2,774
Financial Services	64	<b>701</b>	529	<b>160</b>	206	157	178	102	176	133	118
Change in working capital etc., Vehicles and Services	-411	<b>-4,501</b>	986	<b>-1,931</b>	-643	-1,364	-563	1,162	421	287	-884
<b>Cash flow from operating activities</b>	719	<b>7,861</b>	13,303	<b>40</b>	2,502	2,434	2,885	5,162	2,933	3,200	2,008
<b>Investing activities</b>											
Net investments, Vehicles and Services	-492	<b>-5,386</b>	-4,545	<b>-1,744</b>	-1,502	-1,119	-1,021	-1,071	-1,367	-1,281	-826
Net investments in credit portfolio etc., Financial Services	-532	<b>-5,822</b>	-5,698	<b>-2,794</b>	-833	-1,162	-1,033	-2,382	-559	-1,344	-1,413
<b>Cash flow from investing activities</b>	-1,024	<b>-11,208</b>	-10,243	<b>-4,538</b>	-2,335	-2,281	-2,054	-3,453	-1,926	-2,625	-2,239
<b>Cash flow from Vehicles and Services</b>	163	<b>1,774</b>	8,229	<b>-1,864</b>	794	1,158	1,686	3,989	1,390	1,786	1,064
<b>Cash flow from Financial Services</b>	-468	<b>-5,121</b>	-5,169	<b>-2,634</b>	-627	-1,005	-855	-2,280	-383	-1,211	-1,295
<b>Financing activities</b>											
Change in net debt from financing activities	1,339	<b>14,652</b>	303	<b>6,809</b>	308	9,197	-1,662	-1,756	-9	10,107	-8,039
Dividend to shareholders	-366	<b>-4,000</b>	-3,000	-	-	-4,000	-	-	-	-3,000	-
Redemption	-548	<b>-6,000</b>	-7,000	-	-	-6,000	-	-	-	-7,000	-
<b>Cash flow from financing activities</b>	425	<b>4,652</b>	-9,697	<b>6,809</b>	308	-803	-1,662	-1,756	-9	107	-8,039
<b>Cash flow for the year</b>	120	<b>1,305</b>	-6,637	<b>2,311</b>	475	-650	-831	-47	998	682	-8,270
<b>Cash and cash equivalents at beginning of period</b>	316	<b>3,455</b>	9,934	<b>2,389</b>	1,950	2,517	3,455	3,397	2,438	1,710	9,934
<b>Exchange rate differences in cash and cash equivalents</b>	-16	<b>-179</b>	158	<b>-119</b>	-36	83	-107	105	-39	46	46
<b>Cash and cash equivalents at end of period</b>	420	<b>4,581</b>	3,455	<b>4,581</b>	2,389	1,950	2,517	3,455	3,397	2,438	1,710



## Number of employees

	2008				2007			
	31 Dec	30 Sep	30 Jun	31 Mar	31 Dec	30 Sep	30 Jun	31 Mar
Production and corporate units	<b>16,264</b>	17,695	17,602	17,510	17,291	17,178	17,072	16,879
Research and development	<b>2,922</b>	2,803	2,732	2,650	2,528	2,451	2,401	2,369
Sales and service companies	<b>15,079</b>	15,229	15,057	14,917	14,797	14,553	14,412	13,985
<b>Vehicles and Services</b>	<b>34,265</b>	35,727	35,391	35,077	34,616	34,182	33,885	33,233
<b>Financial Services</b>	<b>512</b>	499	501	488	480	468	455	464
<b>Total number of employees</b>	<b>34,777</b>	36,226	35,892	35,565	35,096	34,650	34,340	33,697

## Quarterly data, units by geographic area

	2008					2007				
	Full year	Q4	Q3	Q2	Q1	Full year	Q4	Q3	Q2	Q1
<b>Order bookings, trucks</b>										
Western Europe	19,684	1,921	3,077	6,209	8,477	48,343	12,210	9,910	12,023	14,200
Central and eastern Europe	7,473	-665	1,907	2,518	3,713	17,216	4,903	3,449	3,853	5,011
Latin America	9,026	-724	3,099	3,777	2,874	10,904	3,375	1,924	2,611	2,994
Asia	4,835	-341	1,046	2,098	2,032	7,387	2,355	1,307	1,547	2,178
Other markets	2,825	377	798	615	1,035	2,089	558	240	295	996
<b>Total</b>	<b>43,843</b>	<b>568</b>	<b>9,927</b>	<b>15,217</b>	<b>18,131</b>	<b>85,939</b>	<b>23,401</b>	<b>16,830</b>	<b>20,329</b>	<b>25,379</b>
<b>Trucks delivered</b>										
Western Europe	34,065	8,076	6,931	9,646	9,412	35,409	10,472	7,197	9,092	8,648
Central and eastern Europe	12,574	1,987	2,942	3,949	3,696	14,789	3,991	3,175	4,091	3,532
Latin America	10,775	3,194	2,412	2,903	2,266	9,790	2,780	2,292	2,772	1,946
Asia	6,721	1,851	1,613	1,489	1,768	6,061	1,862	1,347	1,632	1,220
Other markets	2,381	838	558	557	428	2,605	758	568	677	602
<b>Total</b>	<b>66,516</b>	<b>15,946</b>	<b>14,456</b>	<b>18,544</b>	<b>17,570</b>	<b>68,654</b>	<b>19,863</b>	<b>14,579</b>	<b>18,264</b>	<b>15,948</b>
<b>Order bookings, buses*</b>										
Western Europe	1,905	515	213	440	737	2,484	998	473	585	428
Central and eastern Europe	373	98	71	120	84	399	110	89	93	107
Latin America	1,858	230	364	618	646	2,534	534	491	589	920
Asia	1,924	671	491	455	307	1,686	643	226	312	505
Other markets	1,131	341	290	179	321	1,051	321	155	277	298
<b>Total</b>	<b>7,191</b>	<b>1,855</b>	<b>1,429</b>	<b>1,812</b>	<b>2,095</b>	<b>8,154</b>	<b>2,606</b>	<b>1,434</b>	<b>1,856</b>	<b>2,258</b>
<b>Buses delivered*</b>										
Western Europe	2,188	637	482	643	426	1,987	564	471	455	497
Central and eastern Europe	418	106	101	118	93	460	156	119	123	62
Latin America	2,009	493	477	534	505	2,344	695	677	575	397
Asia	1,721	528	458	423	312	1,495	438	211	393	453
Other markets	941	265	270	246	160	938	289	238	185	226
<b>Total</b>	<b>7,277</b>	<b>2,029</b>	<b>1,788</b>	<b>1,964</b>	<b>1,496</b>	<b>7,224</b>	<b>2,142</b>	<b>1,716</b>	<b>1,731</b>	<b>1,635</b>

\* Including body-built buses and coaches.

## Parent Company Scania AB, financial statements

Amounts in SEK m. unless otherwise stated	Full year		
	EUR m.	2008	2007
<b>Income statement</b>			
Operating income*	-	-	-41
Financial income and expenses	269	2,944	7,695
Withdrawal from tax allocation reserve	-	-	326
Income taxes	-4	-47	-154
<b>Net income</b>	265	2,897	7,826

Amounts in SEK m. unless otherwise stated	2008		
	EUR m.	31 Dec	31 Dec

### Balance sheet

#### Assets

##### Financial non-current assets

Shares in subsidiaries	768	8,401	8,401
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##### Current assets

Due from subsidiaries	421	4,611	11,844
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<b>Total assets</b>	1,189	13,012	20,245
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#### Equity and liabilities

##### Equity

	1,115	12,198	19,423
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##### Untaxed reserves

	74	814	814
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##### Current liabilities

Tax liabilities	-	-	8
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<b>Total shareholders' equity and liabilities</b>	1,189	13,012	20,245
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Amounts in SEK m. unless otherwise stated	2008		
	EUR m.	31 Dec	31 Dec

### Statement of changes in equity

Equity, 1 January	1,775	19,423	21,971
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Net income	265	2,897	7,826
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Group contributions, net	-11	-122	-374
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Dividend	-366	-4,000	-3,000
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Redemption	-548	-6,000	-7,000
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<b>Equity, 31 December</b>	1,115	12,198	19,423
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\* Refers to administrative expenses